

JOHN T. COPLEY

Spokane, WA 99203

the6copleys@comcast.net

509.990.1565

www.linkedin.com/in/johntcopley
jtcopley.com

EXPERIENCED FINANCE DIRECTOR

Exceptional Team Builder | Drive Results through Strategic and Tactical Planning

Collaborative, hands-on leader who motivates individuals through personable but accountable management style, creating environment where team members focus on important tasks at hand thereby driving accomplishments. Approach all aspects of work with positive and cheerful attitude and seek resolution to issues using common sense. Quick to comprehend complex businesses immediately adding value to senior leadership team.

Areas of Expertise:

**Leadership | ERP Implementation and Management | Product Costing | Inventory Management
Project Systems | Budgeting | Financial Planning and Analysis
Strategic and Organizational Planning**

PROFESSIONAL EXPERIENCE

CLEARWATER PAPER, Spokane, WA

Senior Financial Planner and Analyst

2018 – Present

Act as strategic and tactical finance partner to Vice President – Sales, Consumer Products Division (CPD) in analysis and planning of \$1B revenue including volume, price, and mix analysis through net sales. Partner with sales to drive accurate RFQ submittals from revenue through EBITDA. Lead revenue projection for annual budgeting process.

- Actively participated in period closings (month, quarter, annual) maintaining compliance to Sarbanes-Oxley requirements. Completed all required period end closing schedules and communicated results to senior management with detailed price, volume, mix analysis and other ad hoc analysis.
- Managed Marketing Development Funds (MDF), ensuring proper accounting treatment for costs as well as adherence to customer contracted terms, and eliminating waste throughout by process mapping / Six Sigma tools.
- Partnered with Consumer Product Division General Manager, driving annual sales budgets through strategic planning, active supply chain management, and adherence to growth initiatives.

KAISER ALUMINUM, Spokane Valley, WA

Director Financial Planning and Information Technology

2016 – 2018

Served as strategic partner to Vice President Flat Rolled Products for all finance and business-related topics. Led strategic 5-year plan and monthly forecast process for Finance and Information Technology. Rolled strategic plan into detailed annual budgets with departmental accountability. Managed 22 direct and indirect reports, including union-represented staff.

- Eliminated 1 day out of accounting month end close process through Lean Six Sigma tools, using Kaizen event to identify waste while training employees in methodology.
- Implemented departmental accountability to annual budget by reviewing actual vs. budget with all senior staff 1:1 monthly.
- Managed organization through retirements with no replacements, streamlining process and reducing headcount 10%.
- Developed Top Level Projects and Targets to Improve, managing organization through plan period and responding to market conditions and challenges.

Flat Rolled Products Plant Controller**2015 – 2016**

Managed all financial activities, including: month end close; financial analysis and management reporting; product line financial analysis and support; 5-year plan and annual budgeting cycle; capital investment decision support. Rolled strategic plan into detailed annual budgets with departmental accountability. Member of senior staff leadership team accountable for monthly operations review. Led Purchasing Organization.

- Eliminated 1 day in accounting cycle and reduced headcount 10%, using Lean Six Sigma tools.

HONEYWELL INTERNATIONAL, Spokane Valley, WA**Senior Financial Planning and Analysis Manager****2011 – 2015****HONEYWELL INTERNATIONAL (Continued)**

Managed team of 3 direct and 1 indirect salaried employees in financial activities including: month end close; local financial analysis and management reporting; product line financial analysis and support; 5-year plan and annual budgeting cycle; internal and external financial and SOX audits. Member of site staff leadership team.

- Partnered with Targets Product Line Director in financial management of largest and most profitable product line of Honeywell Electronic Materials, developing 5-year Financial Plan and Annual Operating Budget rolling out plans and holding team accountable for results.
- Prepared monthly financial forecast: revenue and full profit and loss statement for product line, analyzing performance against forecast.
- Developed informative performance bridges to educate Product Line Director and staff in business operations, incorporating knowledge into consistent monthly results reporting.
- Identified key drivers of financial performance, helping develop and execute cost reduction and revenue generation projects.
- Prepared and presented Monthly Operations Review package, enabling better execution of top priority improvements.

KAISER ALUMINUM, Spokane Valley, WA**Director Financial Analysis and Controller****2009 – 2011**

Managed all financial activities including: month end close; financial analysis and management reporting; product line financial analysis and support; 5-year plan and annual budgeting cycle; capital investment decision support. Managed IT and Purchasing Organization. Member of senior staff leadership team.

- Drove continuous improvement in IT organization through technology advancement (Lotus to Excel, phone system improvements), reducing IT spend through licensing charges.
- Led purchasing organization through cycle counting initiative, decreasing annual physical inventory requirement, enabling further cost reduction.

HONEYWELL INTERNATIONAL, Spokane Valley, WA**Lead Business Systems Analyst****2006 – 2009**

Took developmental position outside Finance to leverage implementation experience. Supported and trained North America employees on SAP and on SAP practices.

- Supported controlling aspects of SAP including product costing, budgeting, project systems, as well as implementation of asset accounting module in North America / Canada.
- Executed key implementation projects including: Capital Forecasting in SAP; Asset Accounting; Hyperion (HFM) upgrade; HFM implementation at major Performance Materials and Technology plant in Midwest; Lead on SAP FICO Implementation.

Additional Roles at Honeywell**SAP FICO Implementation Lead / Lead Analyst****Plant Controller, HEM Spokane****Senior Financial Analyst / Inventory Manager**

EDUCATION AND PROFESSIONAL DEVELOPMENT

- **Bachelor of Accountancy (B.Acy)**, Northern Arizona University, Flagstaff, AZ
- **Master of Arts (MA)**, Organizational Leadership, Gonzaga University, Spokane, WA (Graduation May, 2019)
- Graduate of **Gonzaga Emerging Leaders Program**, 2017
- Honeywell-sponsored: Six Sigma Green Belt Certified; Six Sigma Lean Trained; Graduate of Leadership

SOFTWARE SKILLS

Microsoft: Excel, Outlook, PowerPoint, Project, Word

Hyperion: Planning, Reporting

ERP / Other: SAP | J D Edwards | Blackline Reconciliation | TM1 | Hubble